18 - 23.3.2018

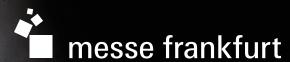
Frankfurt am Main

light+building

The world's leading trade fair for lighting and building services technology

2016

Facts and figures



Light + Building 2016: Presenting trends, setting records, getting ahead.

"Where modern spaces come to life: digital – individual – networked". That was the slogan of Light+Building 2016, which placed the theme of digitisation clearly at the centre of its activities. Over the six days of the fair, more than 216,000 international trade visitors (+ 3%) were inspired by intelligent solutions, future-oriented technologies and networking as well as the latest design trends.

The focus of the more than 2,600 exhibitors (up 5% on the previous event) was on trends in the lighting market, the influence of light on the human body, networked security technology, intelligent building technology and efficient energy management.

With its broad offer and the strong growth in visitor and exhibitor numbers, Light + Building once again confirmed its position as a leading world trade fair. And that's by no means all. Decision makers from across the globe meet up in Frankfurt am Main to discover innovations in lighting, electrical engineering and home and building automation.

As an exhibitor, you benefit from an international platform on which to present your latest product ideas and strengthen your market presence. **At Light + Building 2018!**



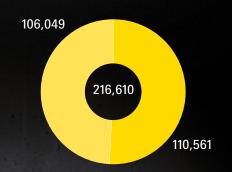






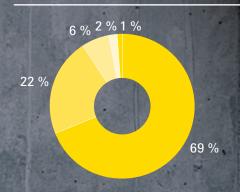
Light + Building speaks all languages – especially yours

Visitor numbers



110,561 Germany 106,049 Outside Germany 216,610 Total

Origin of visitors from outside Germany



69 % Europe 22 % Asia 6 % America 2 % Africa 1 % Australia

Top ten visitor nations (outside Germany)

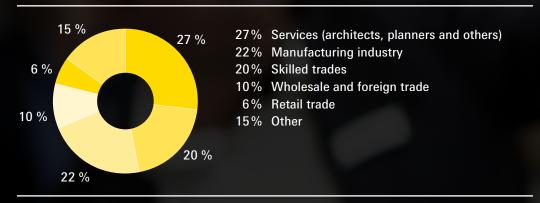
China
Italy
France
United Kingdom
Switzerland
Austria
Belgium
Spain
Sweden
Poland

light+building

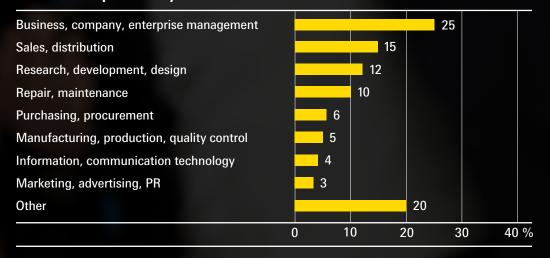
Facts and figures 2016

2 Experts from the entire sector – at the world's leading trade fair

Trade visitors by economic sector

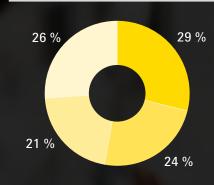


Areas of responsibility of trade visitors



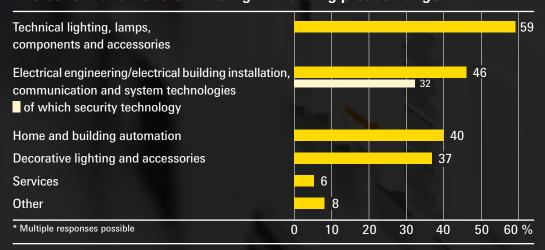
Always the right decision for your latest product ideas

Influence on buying and procurement decisions



29% Decisive24% Contributory21% Advisory26% Not involved

Interest of trade visitors in the Light + Building product range *

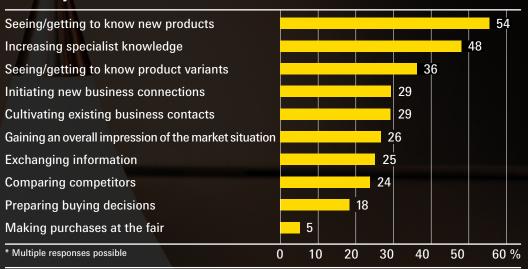


light+building

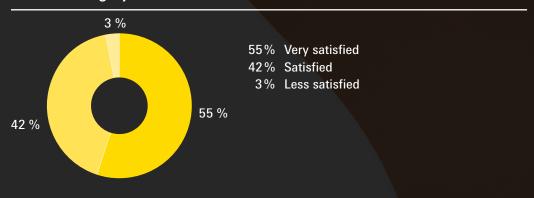
Facts and figures 2016

Inspiration right across the board

Main objectives of visitors*



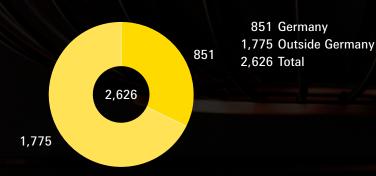
Overall rating by visitors





Lighting and building technology from across the globe – on a floor space of almost 250,000 m²

Exhibitor numbers



Total area 249,100 m²

Top ten exhibitor nations*

Germany
Italy
China
Spain
Austria
Belgium
United Kingdom
Netherlands
Turkey
Poland

*by rented space

Messe Frankfurt Exhibition GmbH

Postfach 15 02 10 60062 Frankfurt am Main, Germany Tel. +49 69 75 75-0 Fax +49 69 75 75-60 06 light-building@messefrankfurt.com www.light-building.com