

The world's leading trade fair for lighting and building services technology  
08 - 13 March 2020

## Request

Company name:

Street:

Postal code, Town:

Country:

Contact person:

Phone:

Fax:

E-mail:

Website:

If there is no website existing, please send us your latest product catalogue.

### Please reply to:

Messe Frankfurt Exhibition GmbH  
Light + Building Team  
Ludwig-Erhard-Anlage 1  
60327 Frankfurt am Main  
Deutschland

Tel: + 49 69 75 75-3007  
Fax: + 49 69 75 75-6750  
[www.light-building.com](http://www.light-building.com)  
[light-building@messefrankfurt.com](mailto:light-building@messefrankfurt.com)

To provide more detailed information about your company, please complete the enclosed request and return it to the address above. Please note the valid GTC, that you can find on our website.

We would like to participate in:

- |   |   |  |
|---|---|--|
| <input type="checkbox"/> Light + Building Frankfurt<br><a href="http://www.light-building.com">www.light-building.com</a>                                       | <input type="checkbox"/> Interlight Moscow powered by Light + Building<br><a href="http://www.interlight.messefrankfurt.ru">www.interlight.messefrankfurt.ru</a>  | <input type="checkbox"/> BIEL Light + Building<br><a href="http://www.biel.com.ar">www.biel.com.ar</a> |
| <input type="checkbox"/> Guangzhou International Lighting Exhibition<br><a href="http://www.light.messefrankfurt.com.cn">www.light.messefrankfurt.com.cn</a>    | <input type="checkbox"/> Shanghai Smart Home Technology<br><a href="http://www.building.messefrankfurt.com.cn">www.building.messefrankfurt.com.cn</a>   | <input type="checkbox"/> LED Expo<br><a href="http://www.theledexpo.com">www.theledexpo.com</a>        |
| <input type="checkbox"/> Guangzhou Electrical Building Technology<br><a href="http://www.building.messefrankfurt.com.cn">www.building.messefrankfurt.com.cn</a> | <input type="checkbox"/> Thailand Lighting Fair<br><a href="http://www.thailandlightingfair.com">www.thailandlightingfair.com</a>   | <input type="checkbox"/> Light India<br><a href="http://www.light-india.in">www.light-india.in</a>     |
| <input type="checkbox"/> Shanghai Intelligent Building Technology<br><a href="http://www.building.messefrankfurt.com.cn">www.building.messefrankfurt.com.cn</a> | <input type="checkbox"/> Thailand Building Fair<br><a href="http://www.thailandbuildingfair.com">www.thailandbuildingfair.com</a>   | <input type="checkbox"/> Light Middle East<br><a href="http://www.lightme.net">www.lightme.net</a>     |
| <input type="checkbox"/> Shanghai International Lighting Fair<br><a href="http://www.light.messefrankfurt.com.cn">www.light.messefrankfurt.com.cn</a>           | <input type="checkbox"/> Electrical Building Technology India<br><a href="http://www.electrical-building-technology-india.in.messefrankfurt.com">www.electrical-building-technology-india.in.messefrankfurt.com</a> |  |

### Details about your company:

Business sector of the company:

- |  |  |  |  |   |
|--|--|--|--|---|
| <input type="checkbox"/> Industrial company/<br>manufacturer | <input type="checkbox"/> Wholesale/<br>Distributor | <input type="checkbox"/> Trade publisher                     | <input type="checkbox"/> Commercial representative | <input type="checkbox"/> Association/<br>specialist institution |
| <input type="checkbox"/> Service provider                    | <input type="checkbox"/> Sub-supplier              | <input type="checkbox"/> Miscellaneous: <input type="text"/> |  |   |

Does your company belong to a group?

- Yes  No

If so, what is the name of the group?

Where is the headoffice of the group registered?

Are there any branches and/ or subsidiaries in other countries?  Yes  No

If so, in which country and which city?

What is your annual turnover? (US Dollar or EURO)

What is the export share?  % percentage

What are the priority countries?

Where is your principal production facility located?

What year was the company founded?

Number of employees:

Which distribution channels do you use at present?

- Specialist stores    Chain stores    Wholesaler    Mail order business    Do-it-yourself stores  
 Furniture stores    Interior decorators designers    Electrical trade    Supplier to local government    Online shops  
 Miscellaneous

Please name your most important competitors:

Please name your most important customers:

**Details about your products:**

We sell the following brands:

Please name the quality characteristics of your product:

Where is your product development work located?

Which market segment do you serve?    Luxury goods    Top segment    Medium segment    High-volume

Member of the trade association:    Yes    No

If yes, in which one?

**Details of the trade fair participation:**

We exhibit at the following fairs:

Primarily the following goods are exhibited:

1.    2.   
3.    4.

Requested stand size (m<sup>2</sup>):

Do you use a stand construction system?    Yes    No   If so, please send us some pictures of your stand.

**Our products belong to the following segments:  
Please give a total of 100 percent**

|         |  |  |
|---------|--|--|
| 10.00.0 |  | Technical lighting and accessories   |
| 10.10.0 |  | Street lights / outdoor light for public places  |
| 10.15.0 |  | Technical internal lights for industry and business  |
| 10.20.0 |  | Technical internal lights for Office / Administration  |
| 10.25.0 |  | Safety and security lighting   |
| 10.30.0 |  | Light control, light management, light measurement   |
| 12.00.0 |  | Decorative lighting and accessories  |
| 12.10.0 |  | Decorative lighting: Modern - Design   |
| 12.20.0 |  | Decorative lighting: Classic   |
| 12.30.0 |  | Total product range  |
| 12.35.1 |  | Decorative contract lighting   |
| 12.45.0 |  | Exterior lighting for house and garden   |
| 14.00.0 |  | Electric lamps   |
| 15.00.0 |  | LED lighting systems   |
| 15.10.1 |  | LED Modules  |
| 16.00.0 |  | Electrical and electronic components and accessories for lighting systems                        |
| 20.00.0 |  | Cable and leads / cable routing systems / distribution and joining material                      |
| 22.00.0 |  | Electrical installation equipment / systems  |
| 24.00.0 |  | Fixed installation electrical equipment  |
| 25.00.0 |  | Decentralized energy supply systems and components   |
| 28.00.0 |  | Network technology   |
| 30.00.0 |  | Information and communication equipment  |
| 36.00.0 |  | Operating, storage and erection equipment  |
| 40.00.0 |  | Power distribution equipment   |
| 42.00.0 |  | Industrial controls  |
| 46.00.0 |  | Safety systems / devices   |
| 50.00.0 |  | House and building automation  |
| 52.00.0 |  | Energy management and controlling  |
| 60.00.0 |  | Single services, facility management and contracting   |
| 62.10.1 |  | Software for the building industry   |
| 98.00.0 |  | Institutions, authorities, organisations, publishers, associations,<br>online services, internet |

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**Place and date**

**Company stamp and signature**

**Many Thanks!  
Your Light + Building Team**